



IT Operations | Managed Services | Business Development | Sales Leadership

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Drew Holder

President & Founder, Merica Tech LLC | Co-Founder, Whoz Next LLC

PROFESSIONAL SUMMARY

Strategic and results-driven IT professional with 25+ years of experience leading IT operations, network infrastructure deployments, and managed IT solutions across diverse industries. Serial entrepreneur with a proven ability to scale organizations from startup to multimillion-dollar recurring revenue models. Proven track record of hands-on leadership, executive collaboration, and rainmaking. Extensive background in datacenter management, Windows Server environments, Exchange migrations, disaster recovery planning, structured cabling, commercial AV, surveillance systems, solar installations, and high-availability network solutions. Held EOD and DoD Security Clearance. Currently executing infrastructure projects servicing Fortune 50 and nationally recognized brands.

TECHNICAL SKILLS

Windows Server (NT–2022), Windows Client (3.1–11), RDS/Terminal Server, Exchange Admin, MDM, Entra ID & Group Policy, Virtual Server Admin, VPN/Tunnel Management, RMM Administration, Datto/Veeam/Slide BDR, Disaster Recovery Planning, LAN/WAN Networking, Wi-Fi & Point-to-Point Wireless, Commercial & Residential AV, Smarthome Integration, Datacenter Management, Surveillance Camera Solutions, Structured Cabling, Hybrid & Off-Grid Solar Installations, Battery Backup Solutions, VoIP Platforms, Managed IT Services Sales (Certified CharTec Professional)

PROFESSIONAL EXPERIENCE

Merica Tech LLC — President & Founder (2023–Present)

- Founded and lead commercial engineering firm delivering network infrastructure, structured cabling, AV/IT, security systems, solar, and battery backup solutions
- Solar installations: hybrid and off-grid solutions with 50+ panel deployments; battery backup system design and installation
- Active projects servicing Fortune 50 brands: nation's largest manufactured housing company and national signage deployments
- Fire station and police station deployments across Dallas, Longview, Memphis, Shreveport
- LifeNet emergency alerting system integration—60+ units in pipeline
- Solar installations: hybrid solutions with 50+ panel deployments
- Surveillance camera installations subcontracted for Round Table Networks
- Wi-Fi and point-to-point wireless deployments for commercial clients

Round Table Networks — Owner / Sales Lead / Network Engineer (2018–2025)

- Founded and grew from 2 part-time members to 8 full-time employees
- Over \$1M/year in recurring revenue under contract
- Closed and implemented dozens of 24- and 36-month managed IT and VoIP contracts

- Led client strategy meetings and provided Level I–III technical support
- Wi-Fi solutions and point-to-point antenna deployments

Day & Zimmermann / Lone Star Ammunition Plant — Network Administrator (2015–2021)

- Datacenter & infrastructure management, server migrations, production and security system support
- Project lead on new technologies for IT and manufacturing
- Held EOD and DoD Security Clearance

Datacast Inc — IT Consultant / Project Manager (2014–2015)

- Project lead on Exchange, Active Directory, and Terminal Services migrations

Integritek Holdings LLC — Partner / Account Manager / Network Engineer (2010–2013)

- Joined as 2nd employee, became partner, grew to 50+ managed IT clients and 10 employees
- Exchange migrations, disaster recovery, hosted Exchange and VoIP solutions
- Migrated largest client from hosted Exchange to in-house clustered solution across 2 locations

Pivot Networks Inc — Virtual CIO / Operations Manager / Network Engineer (2009–2010)

- Managed datacenter hosted Exchange cluster; developed managed services offerings
- Converted nearly every hourly account to monthly recurring contracts

Network Logistics Inc — Virtual CIO / Network Engineer (2006–2009)

- Landed Travis County Healthcare District: 7-year contract, 8 locations, 46 servers, 706 desktops
- Grew managed services department by over 50%

Solace Networks Inc — IT Consultant / Project Manager (2003–2006)

- Server migrations from NT/2000 to SBS 2003, Exchange deployments
- On-site and remote support for enterprise environments

EDUCATION & CERTIFICATIONS

- **Texas State Technical College** — Associate's Degree, Computer Networking & Systems Admin (Microsoft Specialization)
- **Microsoft Certified Systems Administrator (MCSA)**
- **CompTIA Network+ & CompTIA A+**
- **EOD and DoD Security Clearance (2015)**
- **Certified CharTec Professional** — Managed IT Services Sales

CURRENT VENTURES

- **Whoz Next LLC (Co-Founder):** Gaming cabinet manufacturing partnership with Barracuda Gaming. Proprietary monitoring systems for nationwide machine retrofit.
- **First Responder Alerting:** LifeNet emergency on-call integration. Prototype operational, 60+ units in pipeline.